

Mx Supplier Collaboration Award Winning Lean Supply Solution

Executive Summary

Utilizing state-of-the-art business and technical concepts, e-Ventus Corporation has developed powerful web solutions that can be quickly deployed to dramatically transform the business processes in an organization. Our product, Mx Supplier Collaboration, enables clients to utilize the Internet to support supplier relationship management and deploy Lean Supply Strategies and Technology throughout the supply chain. Releases, promise commitments and shipping information can be communicated efficiently within the supply chain.

Product Attributes

- Facilitate lean supply & CPFR (collaborative planning, forecasting and replenishment) and collaboration in the supply chain
- Eliminates waste (non-valued-added activities) in the enterprise Supply Chain
- Allows geographically dispersed firms to operate as a virtual organization
- Facilitates integration of information with back-end systems
- Provides planners and suppliers with business intelligence that allows them to manage by exception



Benefits

- Achieve Lean Supply Objectives
- Reduce non-valued-added activities
- Eliminate transaction costs
- Decreases cycle times
- Reduces administrative errors
- Maximizes planner, analyst and buyer efficiency
- Increases the likelihood that the right product will be delivered at the right place at the right time

An Award-Winning Product

Inside Business Magazine presented e-Ventus Corporation with a 2002 TechKnow Award for the Mx Supplier Collaboration product and its implementation at Bendix Commercial Vehicle Systems. "The TechKnow Awards honor Northeast Ohio's **most innovative, creative and effective technology companies**. ... a distinguished panel of judges has chosen [e-Ventus Corporation] as one of those leaders" (Inside Business Magazine).

Implementation Success

The following are excerpts from the article, "Chain Link" that was published in Inside Business Magazine and detailed the implementation of Mx Supplier Collaboration at Bendix CVS:

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“Bendix Commercial Vehicle Systems had a problem. The vehicle-components manufacturer wanted to continue its globalization push, but its growing supply chain was becoming a high-maintenance mess.

When dealing with one supplier, the process was a nuisance. But for all 219, it was a logistical nightmare. So Bendix CVS contacted e-Ventus Corp., the Cleveland-based developer of Mx Supplier Collaboration, an e-business solution for complex supply-chain-management problems.

A tier-one supplier with some Big Three business, Bendix CVS used EDI for sending orders, at a cost of up to \$200,000 annually. It started looking for Web-based alternatives in early 2001. “We couldn’t cost-justify [EDI],” says project manager Julie Boesger. “That’s what prompted us to look at the Internet as a vehicle. It’s basically free and more accessible to our suppliers.”

Ushering manufacturing companies into the wired era is e-Ventus’ mission. The e-business consulting firm was developing the first version of Mx Supplier Collaboration when Bendix CVS contacted it in July 2001.

e-Ventus created a secure Internet application with categories of real-time information: A supplier portal and a planner portal display release data and shipment activity. The shipment module tracks shipment in real-time and the message board replaces the time-draining mess of emails and phone calls. With Mx Supplier Collaboration, company planners efficiently update procurement and production schedule, or exchange purchase orders and promises-to-ship online.

The supply-chain project moved quickly when Bendix CVS became the first licensee of Mx Supplier Collaboration in December. Version 2 was complete by the end of 2001, and Bendix CVS launched its internally hosted site. Through last February, 102 of 219 suppliers in the chain were running Mx Supplier Collaboration in parallel with EDI to ease the transition. Some 86 percent report that the new system is an improvement.

Streamlining the supply chain is a crucial part of Bendix CVS’ plans. “We will become a globalized manufacturer,” says Boesger. “We’re using all of the globe for finding the best quality and lowest-cost products. This [Mx Supplier Collaboration] plays a big part because it allows us to communicate with our suppliers 24/7.”

WHY e-Ventus

Track Record

- Proven success creating and deploying web technology in complex environments
- Proven ability to work successfully with clients and partners

Expertise

- Lean supply, supplier relationship management and web development are core competencies
- Full range of services from management consulting and project management to web architecture and web development

Experience

- Over 100 person years of experience in system development and deployment
- History of success with web deployments and integration projects

For additional information, please contact: **e-Ventus Corporation**
Crown Centre, 5005 Rockside Road, Suite 600
Cleveland, OH 44131-6827
Phone: (216)6 43-1900
e-Mail: BusDev@e-Ventus.com

